SAMI AUTOMOTIVE TECHNOLOGY

2025

SAMI AUTOMOTIVE TECHNOLOGY

NAVIGATING ETHIOPIA'S ROADS WITH PRECISION AND EFFICIENCY

We provide reliable, timely, and efficient GPS tracking and fuel monitoring installation service

COMPANY PROFILE

Location Head Office: Addis Abeba, Meskel Flower
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TABLE OF CONTENTS

01 About Us 03

Company Overview
Our Guiding Principles

Our Mission
Our Vision
Our Values

Our Story
Meet the Founder

02 Our Solutions 08

Comprehensive GPS Tracking & Security

Real-Time Vehicle Tracking
Geofencing & Instant Alerts
Enhanced Security & Theft Recovery

Product Portfolio

Includes GPS tracking technology, integration with navigation maps, GNSS, the history of vehicle GPS tracking, and GPS with fuel monitoring.

Benefits by User

03 Our Clients 35

04 Our Commitment 38

05 Certifications & Recognition 39

06 Contact Us 40

About Us

Company Overview

Sami Automotive Technology is a leading provider of advanced GPS tracking and fleet management solutions based in Addis Ababa, Ethiopia. Since our founding in 2012, we have established ourselves as a trusted partner for Ethiopian businesses, helping them enhance safety, streamline operations, and maximize the efficiency of their fleets.

We leverage our deep understanding of Ethiopia's unique transportation landscape combined with cutting-edge technology to offer comprehensive solutions tailored to the specific needs of our clients. We pride ourselves on delivering innovative, responsive, cost-effective, and sustainable technology and professional services.

Combining deep insight into Ethiopia's transportation sector with Mr. Samuel Dejene's extensive fleet management expertise, we deliver solutions precisely tailored for the Ethiopian context. Since our founding in 2012 EC, we have become a trusted partner, providing advanced technologies and dedicated services that help businesses optimize fleet operations, enhance asset and personnel safety, improve efficiency, and achieve significant cost savings.

Mission ,Vision & Values

Sami Automotive Technology is driving the future of geo-information services in Ethiopia. Based in Addis Ababa, we provide advanced GPS Vehicle Tracking, Fleet, and Fuel Management Systems.

Our Mission

To provide exceptional customer service and empower our public and private sector partners with advanced, timely, and cost-effective Geo-information data solutions—including Vehicle Telematics and Security Systems—enabling superior, data-driven decision-making.

Our Vision

To be Ethiopia's leading provider of Geographic Information Systems (GIS) and vehicle telematics technology, promoting sustainable and cost-effective resource management through the generation, application, and dissemination of vital spatial data and allied ICT services.

Our Values

We are guided by our commitment to technological excellence, unwavering reliability, and empowering our clients with the tools they need to operate efficiently and contribute to Ethiopia's growth.

Our Core Values

At Sami Automotive Technology, our core values are fundamental to everything we do. They serve as the compass for our technological development, define our approach to client partnerships, and underpin our dedication to progress in Ethiopia.

These deeply held beliefs are the true essence of our company and drive our daily operations.

Inventing the Future: Innovation

Sami Automotive Technology in Addis Ababa thrives on continuous improvement and the integration of cutting-edge technology, enabling us to define the next generation of automotive advancements in Ethiopia.

Building on Trust: Integrity

We are deeply invested in understanding your unique goals within the Ethiopian automotive landscape, making them our paramount concern and working tirelessly to ensure they are not just met, but exceeded.

Customer Focus

Our partners in Addis Ababa can rely on Sami Automotive Technology for unwavering ethical conduct and complete transparency. This steadfast commitment creates a bedrock of trust, ensuring dependable and successful collaborations.

Innovating Peak: Performance

Sami Automotive Technology in Addis Ababa is committed to superior quality, delivering technology solutions and services designed to yield significant and measurable results for your automotive business.

They guide our team, shape our technology, and define the strong relationships we build with our clients.

Our Foundation

Company History

Sami Automotive Technology embarked on its journey in Addis Ababa, Ethiopia, in 2012, driven by a vision for technological transformation. Since then, we have partnered with numerous organizations across the nation, empowering them with state-of-the-art GPS Vehicle Tracking, Fleet, and Fuel Management Systems.

This collaboration has been instrumental in enhancing the efficiency and safety of Ethiopian transportation networks, marking a significant contribution to the optimization of national logistics.

The Founder Story: Samuel Dejene

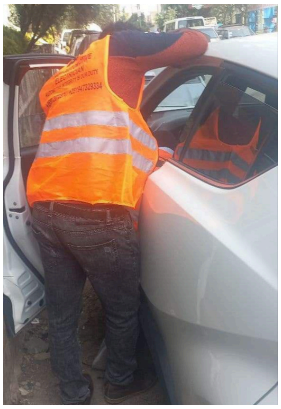
Samuel Dejene, founder of Sami Automotive Technology, brought extensive expertise in fleet management that shapes our entire service delivery.

His vision, born from a deep insight into Ethiopia's logistical needs, is the enduring force behind our dedication. Samuel set out to provide meticulously customized and effective solutions for the country's unique transportation challenges – a principle that still inspires our team daily to innovate and deliver significant value for our partners across Ethiopia

Our Teams


SAMUEL DEJENE
GENERAL MANAGER


SAMI-AUTOMOTIVE
TECHNOLOGY




SAMI-AUTOMOTIVE
TECHNOLOGY

Our Solutions

Products and Services Overview

Sami Automotive Technology specializes in providing Ethiopian businesses with integrated solutions aimed at modernizing vehicle operations and boosting security. Their core services include:

Real-Time GPS Tracking

Our Real-Time GPS Tracking solutions provide total fleet visibility, enhancing security, ensuring accountability, and maximizing asset utilization.

Comprehensive Fleet Management

Our Comprehensive Fleet Management systems empower operational mastery. They boost efficiency through advanced analytics, smart routing capabilities, and insights into driver performance.

Intelligent Telematics Solutions

Our Intelligent Telematics Solutions enable data-driven performance. They significantly cut fuel costs, lower maintenance expenses, and optimize overall fleet output by collecting and analyzing crucial vehicle data.

Customized Technology Solutions

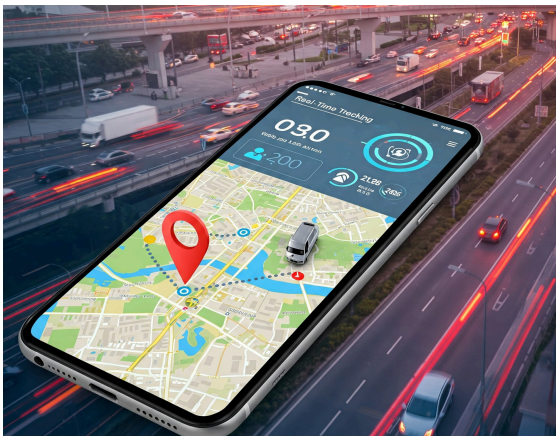
We understand that every business has unique needs. Our Customized Solutions are specifically tailored to meet your specific business requirements and goals within the Ethiopian context.

These solutions are designed to empower organizations across various sectors by enhancing driver safety and compliance, and safeguarding mobile assets against theft or misuse. By offering this technology, Sami Automotive Technology aims to contribute to the modernization of Ethiopia's transportation networks and optimize the logistics landscape.

Our Solutions

Products and Services Overview

Real-Time GPS Tracking



Our advanced GPS tracking solutions provide businesses across Addis Ababa and Ethiopia with unparalleled, real-time location intelligence for their entire fleet. This granular, up-to-the-second visibility goes beyond simple mapping, putting command and control directly at your fingertips.

Gain significantly enhanced operational oversight, monitoring vehicle movements, driver activity, and even idle times to optimize your operations.

Gain full command and control over your fleet with our Real-Time GPS Tracking, which delivers total visibility to enhance security, ensure accountability, and maximize asset utilization.

FLEET MANGEMENT

Our comprehensive fleet management systems offer the tools for complete operational mastery and elevated efficiency. Through advanced analytics, gain deep insights into fleet health and productivity, allowing for proactive problem-solving and optimized resource use.

Experience the power of intelligent, smart routing that dynamically adjusts for real-time conditions, guiding your vehicles along the most efficient routes to save time and reduce expenses. Additionally, foster a safer and more productive fleet with valuable driver performance insights.

Master your fleet operations and elevate efficiency using our comprehensive management platform. It brings intelligence to every aspect through advanced analytical capabilities, smart route optimization, and provides a deeper understanding of driver performance and productivity.

Our Solutions

Products and Services Overview

Telematics Systems

Optimize every aspect of your fleet's operation with our intelligent, data-driven Telematics Solutions. By intelligently capturing and analyzing vital vehicle data, our platform delivers a granular understanding of your fleet's performance.

This intelligence fuels substantial fuel cost savings through real-time route optimization and efficiency improvements. Furthermore, proactive vehicle health monitoring allows for early issue detection, leading to significantly reduced maintenance expenses and minimized downtime.

Unlock the full potential of your fleet and achieve a significant uplift in overall output and efficiency by leveraging these powerful data-driven insights.

Technology Solutions

For businesses in Addis Ababa and across Ethiopia, Sami Automotive Technology provides advanced solutions – from vehicle diagnostics and fleet management to innovative technologies and specialized operational tools.

We prioritize thoroughly understanding your specific needs, objectives, and long-term goals. More than just delivering technology, we partner with you to craft solutions strategically aligned with your unique vision for growth and innovation in the Ethiopian automotive sector.

Generic solutions won't cut it in Ethiopia's dynamic automotive sector. Based in Addis Ababa, Sami Automotive Technology delivers Customized Technology Solutions precisely engineered to meet the unique demands and unlock the exciting possibilities of this evolving market, driving your business forward.

Our Solutions

Product Portfolio

GF07 Mini GPS Tracker

The Mini GPS Tracker GF07 is a remarkably compact and lightweight tracking device designed for versatile, real-time monitoring of vehicles, individuals, or valuable assets. Its discreet size allows for easy concealment or attachment, providing an extra layer of security and oversight

Key Features:

• Effortless Attachment: Featuring strong magnetic adsorption, the GF07 can be securely attached to metal surfaces, making it ideal for vehicles or other assets without the need for complicated installation.

• Remote Audio Monitoring: The device supports voice recording and remote listening to the surroundings. By dialing the SIM card number inserted in the tracker, you can discreetly monitor audio activity in the vicinity.

• Reliable Anti-Loss Positioning: Utilize the tracker for enhanced safety and security of vulnerable individuals such as the elderly or children, providing their location in real-time.

• Real-Time Location Tracking: Stay informed of the tracker's whereabouts instantly. Location can be tracked in real-time using a dedicated mobile application or a web-based platform. The device utilizes GSM/GPRS networks for location reporting (Note: Requires a 2G enabled SIM card).

• Extended Standby Time: Equipped with a 400mAh Li-ion battery, the GF07 offers a standby time of up to 12 days and a working time of approximately 4-6 days on a single charge, minimizing the need for frequent recharging.

• Compact Design: With dimensions typically around 40x23x16mm, this mini tracker is incredibly portable and easy to hide.

• Expandable Storage: Supports a Mini TF card for potential storage of voice recordings.

Please Note: The GF07 primarily operates on 2G GSM/GPRS networks. Ensure that 2G service is available in the intended area of use. A working SIM card is required for the tracking and audio features to function.

Our Solutions

Product Portfolio

Location-Only GPS Tracker

Gain essential insights into the whereabouts and activity of your vehicles and heavy machinery with this reliable Location-Only GPS Tracker. Designed to provide core tracking data, this device empowers you to effectively monitor your assets, optimize operations, and improve accountability.

Key Features:

• Real-Time GPS Tracking: Instantly view the live location of your vehicles and machinery on your phone or computer. This real-time visibility is crucial for dispatching, monitoring routes, and knowing exactly where your valuable assets are at any given moment.

• Customizable Alarm Notifications: Receive immediate alerts directly to your phone for critical events. Set notifications for unauthorized movement, entry or exit from designated areas (Geofencing), or other configurable parameters to stay informed 24/7.

• Comprehensive History Reporting: Access detailed historical data on vehicle and machinery movements. Review past routes, analyze speed variations, and examine distance traveled over specific periods. This data is invaluable for optimizing routes, verifying work hours, and investigating incidents.

• Intelligent Geo-Fencing: Establish virtual boundaries on a map and receive instant alerts whenever a vehicle or piece of machinery enters or leaves these predefined zones. This feature is perfect for managing assets within job sites, preventing unauthorized use, or ensuring vehicles stay within designated operating areas.

• Speed and Distance Monitoring: (Building on the original points) Monitor the speed at which vehicles are traveling and the total distance covered. This data aids in assessing driver performance, ensuring compliance with speed limits, and managing maintenance schedules based on mileage.

Our Solutions

Product Portfolio

GPS Tracker & Remote Engine Immobilizer

Gain unparalleled control and security over your vehicles and heavy machinery with a GPS Tracker featuring a built-in Engine Immobilizer. This powerful combination provides comprehensive real-time monitoring alongside the critical ability to prevent unauthorized operation, making it an essential tool for theft prevention and efficient asset management.

This system allows you to:

- *Monitor the location, speed, and distance of your valuable assets in real-time.*
- *React instantly to potential theft or unauthorized use by remotely disabling the engine.*
- *Optimize fleet operations based on accurate data and historical insights.*

Key Features:

- *Real-Time GPS Tracking: Keep a watchful eye on your vehicles and machinery with live tracking accessible from your phone or computer. Know their precise location at all times, monitor their movement, and ensure they are where they should be.*

- *Instant Alarm Notifications: Receive immediate alerts for a variety of events, including unauthorized movement,Geofencing violations, overspeeding, and more. Stay informed 24/7 and respond promptly to critical situations.*

- *Detailed History Reporting: Access and review comprehensive historical data on each asset's activity. Analyze past routes, speeds, and stops to gain valuable insights into usage patterns, optimize logistics, and verify operational efficiency.*

- *Intelligent Geo-Fencing: Create custom virtual boundaries on a map for your vehicles and machinery. Receive instant notifications whenever an asset enters or exits these designated areas, enhancing security and enabling better management of operational zones.*

- *Remote Engine Immobilization: This key feature provides an unparalleled layer of security. In the event of theft or unauthorized use, you can remotely send a command from your phone or computer to disable the vehicle's engine, preventing it from being started or driven. This is a highly effective deterrent against theft, even if keys are stolen or duplicated.*

Our Solutions

Product Portfolio

GPS Tracker & Remote Engine Immobilizer

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- *React instantly to potential theft or unauthorized use by remotely disabling the engine.*
- *Optimize fleet operations based on accurate data and historical insights.*

Benefits:-

- *Advanced Theft Prevention: The remote engine immobilizer acts as a significant deterrent and recovery tool, preventing thieves from easily driving away with your valuable assets.*

- *Enhanced Asset Security: Combine real-time tracking and instant alerts to maintain constant oversight and quickly address any suspicious activity.*

- *Improved Fleet Management Efficiency: Utilize location data, history reports, and geofencing to optimize routes, monitor driver behavior, reduce operational costs, and improve overall productivity.*

- *Greater Control: Remotely manage access to your vehicles by enabling or disabling the engine as needed.*

- *Potential Insurance Benefits: Implementing a GPS tracker with an engine immobilizer may lead to reduced insurance premiums.*

- *Empower yourself with the ability to track, monitor, and control your vehicles and heavy machinery like never before. This GPS Tracker with Engine Immobilizer provides the robust security and valuable data you need for peace of mind and operational excellence.*

Product Portfolio

GPS Tracking with Integrated Fuel Monitoring

Effectively manage your fleet and valuable assets while significantly reducing operational costs with our advanced GPS Tracking and Fuel Monitoring system. By seamlessly integrating precise fuel level measurement with real-time GPS location data, this system provides unparalleled visibility and control.

Instantly detect and receive alerts (via alarm or SMS) for sudden drops or changes in fuel levels, helping you proactively prevent fuel theft and identify anomalies. This powerful combination is ideal for remote fuel management across various applications, including vehicles, fuel generators, and static fuel tanks.

Core Features & Benefits

• Comprehensive Real-time Tracking: Maintain constant vigilance over your vehicles, trucks, and machinery with 24/7 real-time location monitoring, ensuring their safety and providing accurate whereabouts.

• Proactive Security Measures: Remotely disable equipment or vehicles in the event of theft or unauthorized activity. Our system integrates with your existing vehicle security systems for robust, layered protection.

• Anytime, Anywhere Access: Access and manage your tracking and fuel data globally through an intuitive web-based mapping and management interface.

Strategic Fuel Management

• Theft Prevention & Consumption Control: Drastically reduce fuel theft and gain accurate insights into actual fuel consumption rates for better budgeting and loss prevention.

• Real-time Level Tracking & Maintenance: Monitor current fuel levels continuously, enabling efficient fuel stops and facilitating timely maintenance based on usage patterns.

• Boost Profitability: Directly impact your bottom line by optimizing fuel usage and eliminating losses due to theft or inefficiency.

Product Portfolio

GPS Tracking with Integrated Fuel Monitoring

Effectively manage your fleet and valuable assets while significantly reducing operational costs with our advanced GPS Tracking and Fuel Monitoring system. By seamlessly integrating precise fuel level measurement with real-time GPS location data, this system provides unparalleled visibility and control.

Instantly detect and receive alerts (via alarm or SMS) for sudden drops or changes in fuel levels, helping you proactively prevent fuel theft and identify anomalies. This powerful combination is ideal for remote fuel management across various applications, including vehicles, fuel generators, and static fuel tanks.

Optimized Engine Performance & Diagnostics

- *Operational Insights: Monitor key engine parameters to identify potential operational issues or inefficiencies before they lead to costly breakdowns.*

- *Efficiency and Economy: Analyze engine data to optimize performance, leading to improved fuel economy and reduced wear and tear.*

Our Solutions

GPS Tracking Solutions

In bustling cities like Addis Ababa, where traffic can be challenging and security is a growing concern, GPS vehicle tracking systems have become indispensable. They offer a powerful suite of benefits for both individuals and businesses.

For individuals, the peace of mind that comes with knowing the real-time location of their vehicle is invaluable. This not only aids in quick recovery in case of theft but also allows for monitoring the safety of loved ones who might be driving.

For businesses in Addis Ababa, the advantages are even more pronounced. Imagine the enhanced efficiency in logistics and operations that comes with:

Real-time Monitoring:

Knowing the precise location of every vehicle in your fleet at any given moment.

Route Optimization:

Identifying the most efficient routes to save time and fuel costs, crucial in a city with dynamic traffic conditions.

Improved Dispatch:

Sending the nearest vehicle to a job, leading to faster response times and increased customer satisfaction.

Theft Prevention and Recovery:

Geofencing capabilities that alert you if a vehicle moves outside a designated area, and the ability to track and recover stolen vehicles quickly.

Driver Behavior Monitoring:

Gaining insights into driving habits, which can help in promoting safer driving and reducing wear and tear on vehicles.

Detailed Reporting:

Accessing historical data on routes, mileage, and idle times, providing valuable information for operational improvements.

Our Solutions

How Does it work?

At its core, a vehicle GPS tracking system is a seamless flow of information, starting high above the Earth and ending right at your fingertips. It uses GPS satellites to determine a vehicle's exact location and then communicates that information to you in real-time. The process involves:

- *Installing a hidden tracking device*
- *Receiving signals from GPS satellites.*
- *Calculating location and sending it via a SIM card to a server.*
- *Displaying the location live on a map via an app or website.*

Benefits of a GPS Tracking System

SECURITY & ASSET MANAGEMENT

- *Real-Time Tracking: Monitor your vehicles, trucks, and machinery 24/7 for constant security and location awareness.*
- *Remote Disablement: Remotely disable vehicles or equipment to prevent theft or unauthorized use.*
- *Enhanced Security Integration: Combine GPS tracking with alarms for stronger, layered vehicle protection.*

EFFICIENCY & COST SAVINGS

- *Optimized Operations, Faster Response: Improve efficiency and speed up service with real-time tracking.*
- *Lower Costs, Better Security: Reduce mileage, misuse, and potentially insurance premiums.*
- *Staff & Asset Safety: Protect employees and equipment on the road.*
- *Accessible Tracking: Benefit from free or basic tracking platforms.*

FUEL MANAGEMENT

- *Enhanced Fuel Security & Efficiency: Prevent theft and meticulously monitor consumption for a more cost-effective fleet.*
- *Maximize Profits Through Smart Optimization: Reduce operational expenses and boost overall productivity with intelligent fleet management.*
- *Elevated Customer Service: Provide precise ETAs and ensure rapid responses using real-time vehicle tracking, leading to greater customer satisfaction.*

REMOTE IMMOBILIZATION

• Remote Immobilization: In the critical moment of theft or unauthorized use, take immediate action. With a simple command from your smartphone or computer, you can remotely disable your vehicle's engine or critical systems, significantly hindering the thief and increasing the chances of a swift and successful recovery by authorities in Addis Ababa.

Gps Tracker & Navigational Map

Today, it has become common to see the location of a car or other vehicle on our phone or computer. How is this possible? The secret lies in the connection between a vehicle GPS tracking system and navigation maps like Google Maps.

What does the GPS tracker do?

The GPS tracking device installed in the car receives signals from GPS satellites in space. Using these signals, it determines the vehicle's exact location (position), speed, and direction. This information is sent via the communication module in the device (usually through a phone line - cellular) to a central server.

What is the role of Google Maps?

Navigation applications (apps) like Google Maps are detailed digital maps that contain the roads, places, buildings, and other geographical information we know. These maps are used to make the raw location data coming from the GPS tracking system visible and meaningful.

The GPS tracker sends your vehicle's location data to our system. We then show this live information on a map, similar to Google Maps. You see an icon moving on the map, so you always know exactly where the vehicle is and what's around it.

This simple connection is key to effectively managing transportation, controlling your business fleet, or keeping track of your personal vehicle.

GPS Tracker & GNSS

When you see where your car or property is on your phone or computer, it's common to say "I'm using GPS." Indeed, GPS plays a big role; however, a vehicle tracking system is slightly different from the GPS satellite system itself (or more accurately, what is called GNSS). So, what is the main difference?

What is GNSS?

GNSS stands for Global Navigation Satellite System, and it collectively refers to satellite systems such as the American GPS, the Russian GLONASS, the European Galileo, and the Chinese BeiDou. This is a global infrastructure that includes satellites in space and ground control stations. The main task of these satellites is to send precise signals to Earth that enable location determination.

What is GPS Tracking System?

A Vehicle GPS Tracking System is a practical solution utilizing GNSS signals to pinpoint a vehicle's location. It works through a receiver in the vehicle that gets satellite data, a transmission unit that sends this data to a server, and software or an application that displays the vehicle's real-time position on a map for the user, along with other useful information.

A Vehicle GPS Tracking System is a practical application that relies entirely on GNSS signals to determine a vehicle's basic location. While GNSS provides the raw location information from satellites, the tracking system adds the necessary components like a receiver, transmission unit, and software to process, send, and display that data on a map for the user's real-time tracking and management needs.

Evolution of GPS Tracking Systems

By the mid-1990s, the full constellation of 24 GPS satellites was in orbit and operational. However, until then, a practice called "Selective Availability" was in place. This meant that the accuracy of the GPS signal was kept high for the United States military, while the signal available to civilians was intentionally degraded.

This situation saw a major change in 2000. Then-President Bill Clinton ordered the discontinuation of "Selective Availability," making the highly accurate GPS signal freely available to the public worldwide.
With the accurate GPS signal now freely available, the door was opened for many civilian applications, including vehicle tracking. Although earlier vehicle location methods existed before GPS, such as simple radio systems, GPS offered far superior accuracy and global coverage.

Adapting GPS for vehicle tracking was not a single invention but rather an evolutionary process involving several technological advancements:

- *Miniaturization of GPS Receivers: Early GPS receivers were large and expensive. Over time, advancements in microelectronics led to the creation of small and affordable GPS chips that could be integrated into vehicles.*

- *Development of Data Communication Methods: To remotely track a vehicle's location, the GPS data needed to be transmitted from the vehicle to a central monitoring station. This became possible with the development of cellular networks and then the internet. Early systems stored data locally and downloaded it later, while modern systems use cellular or satellite communication to transmit data almost in real-time.*

- *Creation of Mapping and Software Interfaces: GPS coordinates are just numbers. To effectively display vehicle locations and movements, the development of digital map software and user interfaces was crucial. This enabled the creation of tracking systems that show vehicle locations on a map, generate reports, and provide alerts.*

The first adopters of GPS vehicle tracking were often industries with fleet management, such as logistics and transportation companies. They recognized the significant potential to improve efficiency, track assets, and enhance security. Companies began developing specialized hardware (the tracking devices themselves, often connected to the vehicle's electrical system) and software to utilize the newly accessible GPS data.

Therefore, while no single individual woke up one day and created the vehicle GPS tracking system as a complete package, this essential technology came about through decades of work by dedicated scientists and engineers on the global positioning system, combined with innovations in miniaturization, data communication, and software development. It is a testament to how fundamental scientific efforts can lead to numerous practical applications that transform our daily lives and industries.

Evolution of GPS Tracking Systems

Today, we might consider the GPS tracking we find in our cars as commonplace. But this technology, an invisible force that powers everything from our personal journeys to large logistics operations, has a fascinating story. How did this widely used system come about? Who were the minds behind it, and what was the journey from satellites orbiting above the Earth to the tiny trackers in our cars and trucks?

The history of vehicle GPS tracking is deeply intertwined with the Global Positioning System itself. The GPS system was primarily a massive project developed by the United States Department of Defense. Although it's difficult to say that one person initially created vehicle GPS tracking as a finished device or concept, many brilliant scientists and engineers laid the groundwork for this system.

The origin of GPS dates back to the late 1950s, when Russia launched the first satellite, Sputnik, into space. American scientists, observing the change in Sputnik's radio signal as it passed through Earth's atmosphere (known as the Doppler effect), realized that they could calculate the satellite's position from the ground. This seemingly simple discovery was the first step towards a satellite-based navigation system There are key individuals who contributed to the development of the first GPS system (initially known as NAVSTAR), including:

> *• Roger Easton: Known for conceiving the "passive ranging" principle essential to GPS and for leading the work on the Timation satellites at the Naval Research Laboratory, which focused on precise timekeeping, a precursor to GPS.*
>
> *• Ivan Getting: Played a significant early role in the concept of a satellite-based navigation system and is known for his broad vision of a system that could provide accurate positioning worldwide.*
>
> *• Bradford Parkinson: As the first director of the NAVSTAR GPS Joint Program Office, he made significant contributions to the development of the GPS system we use today. He is often referred to as the "father of GPS."*

The combined work of these scientists and others working in the Department of Defense and related institutions led to the launch of the first Block I experimental GPS satellite in the late 1970s. The system was initially intended for military use, aimed at providing military advantages in navigation and timekeeping.

For many years, GPS was primarily used for military purposes only. However, a crucial event that made it accessible to civilians occurred in 1983. At that time, Korean Air Lines Flight 007 strayed into Soviet airspace and was shot down, prompting President Ronald Reagan to pledge to make the system available for civilian use once it was fully operational.

GPS with Fuel Monitoring

Fuel is a significant expense for both individuals and businesses. Particularly in vehicles, accurately monitoring fuel is crucial for controlling costs and preventing theft. GPS fuel tracking systems offer a robust solution by combining vehicle location information with fuel usage data. But how many types of these systems are there? And which ones are available in Ethiopia?

GPS fuel tracking systems primarily work by combining GPS location data with information obtained from specialized fuel sensors.
The main types commonly found worldwide include:

• Fuel Level Sensors: These are the most widely used. A sensor is installed directly inside the fuel tank. Various technologies are employed:

• Capacitive Sensors: These are very accurate sensors that work by measuring the change in electrical capacitance as the fuel level changes. They are preferred for precise measurements.

• Ultrasonic Sensors: These sensors are often installed on the exterior (usually the bottom) of the fuel tank. They use ultrasonic waves to measure the fuel level. They are preferred when puncturing the tank is undesirable.

• Float Sensors: While standard in many vehicles to display the fuel level on the dashboard, additional float sensors connected to a GPS tracker can provide better data than the standard gauge, although they may be less accurate than capacitive or ultrasonic ones.

• Fuel Flow Meters: These measure the amount of fuel flowing through the fuel lines, thereby calculating how much fuel the engine has consumed. They can provide very accurate fuel consumption data; however, they are more complex and expensive to install than other fuel level sensors.

• CAN Bus Integration: Modern vehicles have a Controller Area Network (CAN bus) that transmits various data, which may include fuel level and sometimes engine fuel consumption information from the vehicle's computer. GPS tracking systems can connect to the CAN bus to read this existing data, making installation easier. The accuracy of the data obtained through this method depends on the quality of the vehicle's original sensors.

• Integrated Systems: Many modern GPS tracking solutions combine these methods or integrate them with other vehicle data (telematics) to provide comprehensive information about fuel usage, linked to driver behavior, route, and engine performance.

Our Solutions

GPS with Fuel Monitoring

In Ethiopia as well, the use of GPS fuel tracking systems is growing, especially among large transportation and commercial organizations. The increase in fuel prices and the need to control wastage have driven the demand for this technology.

The GPS fuel tracking systems available in the Ethiopian market mostly come from international suppliers. The most commonly seen and used ones are:

- *Sensor-Based Systems (especially those using Capacitive Sensors and Ultrasonic Sensors): These measure the fuel level by being installed inside or without puncturing the fuel tanks and are being widely installed in trucks, public transport vehicles, and other large vehicles.*

- *Fleet Management Systems: Systems that collect data from various sensors, including GPS and fuel sensors, and provide comprehensive reports are also becoming common. Local GPS service provider companies are implementing these systems and providing solutions to various organizations.*

Overall, just like in the rest of the world, there are various types of GPS fuel tracking systems in Ethiopia, but the focus is mainly on sensor-based systems that accurately measure fuel levels and systems integrated with GPS tracking to enable comprehensive control.

These technologies are helping businesses reduce their fuel costs and make their operations more efficient.

Our Solutions

FLEET MANAGEMENT SYSTEM

In Ethiopia's dynamic economy, where every Birr counts, key sectors like transportation, logistics, construction, agriculture, and services face significant challenges: soaring fuel costs, asset security risks, and daily operational hurdles.

A powerful, proven solution directly addresses these issues and boosts performance: the modern GPS FLEET MANAGEMENT SYSTEM. It's more than tracking; it's a strategic business tool.

It demonstrably leads to substantial cost reductions, enhanced security, improved customer satisfaction, and streamlined operational efficiency, empowering your business to not just survive, but thrive in today's market.

Let's explore the specific, tangible benefits this technology can bring to your operations:

Optimize Daily Operations

• Reduce Fuel & Time Waste: Cut costs by eliminating unnecessary idling and optimizing driver assignments and working hours.

• Faster, Efficient Routes: Save time and money by navigating around traffic and road closures with optimized routes.

• Boost Productivity: Real-time location data allows for better job management and increased team efficiency.

Vehicle & Asset Security

Vehicle theft and misuse pose significant financial risks to your business.

• Prevent Theft: Real-time tracking and alerts help recover stolen vehicles quickly.

• Control Usage: Monitor and prevent unauthorized personal or off-hours use with geofencing.

• Secure Assets: Add security layers for valuable goods being transported.

Fleet Safety

The Bedrock of Success: A professional, safe fleet is fundamental. It:

• Protects your reputation by reducing dangerous driving.

• Boosts profit through lower accident costs (maintenance, insurance, uptime).

• Improves driver morale by ensuring their safety.

Our Solutions

FLEET MANAGEMENT SYSTEM

Optimize Expenses

Boost Cash Flow: Effective cost management is crucial for fleet profitability.
• Cut Fuel Bills: Achieve savings through optimized routes, less idling, and speed management.

• Control Maintenance: Prevent costly, unexpected breakdowns smart preventative maintenance.

• Prevent Waste: Safeguard cash flow by monitoring fuel use and overtime to stop fraud.

Elevate Your Brand

For a superior brand in Ethiopia, unwavering reliability and keeping promises are fundamental.

• Create great experiences: Be on time, provide high quality – this boosts satisfaction and loyalty.

• Build long-term trust: Reliability differentiates you, ensuring customer retention and confident referrals.

Data-Driven Growth

Lead intelligently, not just laboriously. Make decisions based on data, not guesswork.

• Measure and improve performance (routes, vehicles, drivers) to boost efficiency.

• Analyze operational data (usage, maintenance) to plan for future growth.

Addressing Implementation & Concerns

We understand that thinking about implementing new technology might seem a bit daunting. However, you'll be surprised at how simple and straightforward the process can be with professional support. Our company, Sami Automotive Technology, will work with you as your business partner, assisting you throughout the entire process, right up to continuous support.

Regarding driver acceptance?

This technology not only simplifies their daily tasks (for example, by reducing unnecessary phone calls and paperwork) but also significantly improves their safety on Ethiopian roads.

Beyond reducing the stress of breakdowns due to better maintenance, it also helps recognize drivers through fair performance monitoring.

What about the cost?

View this not as an expense but as a necessary investment for your business growth. Especially with the tangible and immediate savings you'll achieve on fuel and maintenance, it's a smart move that will pay for itself in a short period and bring your fleet costs under control.

FLEET MANAGEMENT SYSTEM

Conclusion

Adopting GPS FLEET MANAGEMENT technology is not an option but a necessity to compete, grow, and thrive in the modern Ethiopian market. Imagine for a moment: your fleet operating smoothly, costs fully under control, your drivers driving safely, your customers satisfied with your service, and your business poised for future growth!

Prepare your business to confidently participate and grow in Ethiopia's expanding economy; build a resilient and future-ready operational process.

Modernize Your Business, Enhance Your Competitiveness!

Don't let your competitors outpace you in the rapidly changing business world! Managing your fleet with modern technology is crucial for boosting your business efficiency and profitability. To find the best GPS fleet management systems and expert advice to effectively control and manage your fleet in a modern way, contact Sami Automotive Technology today.

Sami Automotive Technology's Superior GPS Fleet Management Services Offer You:

- *Robust and Reliable Hardware: Durable enough to withstand Ethiopia's challenging road conditions (dust, heat, vibration) and provide long-term reliable service.*
- *Detailed and Up-to-Date Maps: Provides accurate, detailed, and current information in major cities as well as regional and rural areas.*
- *Uninterrupted Tracking: Even in the event of network disruptions, it reliably continues offline tracking without data loss.*
- *Fast Technical Support: Our technical support team in Addis Ababa and nearby cities responds quickly to resolve issues.*

Come to Sami Automotive Technology's office today or to take your business to a higher level of efficiency and profitability:

Benefits by User Segment

Private Vehicle Owners

Owning a car is a great convenience, but especially in cities like Addis Ababa, car theft is a serious concern. Ensuring the security of your personal vehicle and having peace of mind when you are using it is crucial. For this reason, a vehicle GPS tracking system offers significant benefits to private car owners.

So, what are the main benefits that GPS tracking provides to private car owners? Here they are in brief:

High Security and Theft Prevention:
• This is the primary benefit! If your car is stolen, the GPS tracker will immediately show you its exact current location. This information is crucial for the police or other authorities to quickly find your car. Many systems have the option to send an alert message when the car is touched, moved, or the engine is started.

Ensuring the Safety of Family Members:
• Knowing the whereabouts of your family members (for example, your children) when they are using the car provides peace of mind. It allows you to quickly know their location in case of an emergency.

Controlling Unauthorized Use:
• It allows you to know if your car is being used without your permission or if it has left a designated area.

Fast Response in Emergencies:
• If you or the person driving the car has an accident or the car breaks down, help can be quickly dispatched because the exact location is known.

Peace of Mind:
• Being able to always know the location of your car, knowing that there is a high chance of recovery if it is stolen, and being able to monitor the safety of your family gives you significant peace of mind.

In short, a vehicle GPS tracking system for a private car owner is a very valuable modern security investment in terms of ensuring property security, monitoring family safety, and gaining overall peace of mind.

Benefits by User Segment

Rental Car Companies

The rental car business is growing in Ethiopia, especially in cities like Addis Ababa. However, entrusting your property, the vehicle, to others comes with its own risks. Knowing the location of the car, ensuring it is being used properly, and protecting it from theft are crucial. For this reason, a vehicle GPS tracking system provides a great solution for rental car owners.

So, what are the main benefits that GPS tracking provides to rental car owners? Here they are in brief:

High Security Guarantee and Theft Prevention:
• If your car is stolen or leaves a designated area without authorization, the GPS tracker will immediately notify you of its exact location. This greatly assists in providing information to the police so that your car can be recovered quickly. Many GPS systems send an alert message when the car is touched, the engine is started, or it leaves a specific zone (Geofence).

Real-Time Tracking and Control:
• You can see the exact location of your car live (real-time) at any time. You can monitor where the renter is going, at what speed they are driving, and where they have stopped and for how long.

Preventing Unnecessary Use:
• It helps ensure that the vehicle is being used only for its intended purpose. For example, it allows you to track if the car is moving outside the agreed-upon area or if it is being used beyond the agreed-upon mileage limit.

Monitoring Driver Behavior:
• Some GPS systems provide information if the vehicle is being driven at high speeds or if sudden braking occurs. This helps in assessing whether the vehicle is being driven properly.

Enabling Quick Response:
• If the renter has an accident or the car breaks down, knowing their exact location quickly allows you to send help.

In short, for rental car owners, a vehicle GPS tracking system is an irreplaceable modern solution in terms of ensuring property security, controlling vehicle usage, and simplifying overall operational management.

Benefits by User Segment

Truck Owners (Heavy & Light)

Owning trucks, both heavy and light, is a significant investment. These vehicles are the backbone of transportation and logistics, and properly controlling their movement is crucial for the success of the business. In Ethiopia, in particular, rising fuel costs, road conditions, and logistics management present their own challenges, and a vehicle GPS tracking system offers effective solutions to these problems.

So, what are the main benefits that a GPS tracking system provides to heavy and light truck owners? Here they are in brief:

Vehicle Security and Theft Prevention:
• Expensive trucks can be targets for theft. Since the GPS tracking system constantly reports the exact location of the truck, it allows for early detection of theft attempts and significantly increases the chances of recovering the vehicle if it is stolen.

Cost Reduction (Especially Fuel):
• Fuel Usage Control: When the GPS system is integrated with additional fuel sensors (or, if it's a modern vehicle, when it receives data from the vehicle's own computer), it allows for detailed monitoring of fuel consumption. This helps reduce costs by identifying unnecessary wastage, theft, and inefficient driving styles.
• Route Optimization: By selecting the most efficient routes and avoiding unnecessary distances and traffic congestion, fuel consumption is reduced.

Improved Operational Efficiency and Service Quality:
• Knowing Exact Location: Knowing the real-time location of each truck allows for proper task allocation and providing accurate information to customers about the status of their cargo.

• Route Monitoring: Monitoring that vehicles are not deviating from their planned routes improves time utilization.

Driver Management and Safety:
• Driving Style Monitoring: By recording instances of speeding, sudden braking, and other potentially dangerous driving behaviors, it helps improve driver safety and reduce vehicle damage.

• Working Hours Monitoring: Knowing where drivers have stopped and for how long allows for proper recording of working hours.

Maintenance Management:
• Accurately knowing the distance traveled by vehicles helps in planning maintenance schedules, which reduces unexpected breakdowns.

Benefits by User Segment

Truck Owners (Heavy & Light)

Owning trucks, both heavy and light, is a significant investment. These vehicles are the backbone of transportation and logistics, and properly controlling their movement is crucial for the success of the business. In Ethiopia, in particular, rising fuel costs, road conditions, and logistics management present their own challenges, and a vehicle GPS tracking system offers effective solutions to these problems.

In short, for heavy and light truck owners, a vehicle GPS tracking system is a crucial modern investment for modern transportation and logistics operations in terms of ensuring property security, reducing cost wastage, increasing operational efficiency, and monitoring driver safety.

Benefits by User Segment

Heavy Machinery Owners

Heavy machinery such as excavators, loaders, bulldozers, and other construction and mining equipment are high-value assets. Since these machines often operate at various job sites, tracking and managing them presents its own challenges.

Security and Theft Prevention:
• Heavy machinery can be vulnerable to theft. A GPS tracker instantly reports the exact location of the machinery. This is crucial for knowing if the machinery is moving without your permission and for quickly locating it if it is stolen.

Usage Tracking and Control:
• It allows you to track where the machinery is working, how many hours it has spent at the job site, and the total time it has been in service (Engine Hours). This helps in planning the work of the machinery and evaluating usage efficiency.

Preventing Unauthorized Use:
• By receiving alerts when the machinery leaves a designated job site (Geofence) or is used outside of permitted working hours, it helps prevent unauthorized use.

Maintenance Management:
• Accurately recording the operating hours (Engine Hours) of the machinery helps in planning maintenance schedules. This reduces unexpected breakdowns and extends the service life of the machinery.

Reducing Operating Costs:
• By tracking the location and usage of the machinery, it helps save fuel costs and other expenses by reducing unnecessary movements and the time they are left idling for long periods.

In short, a GPS tracking system for owners of excavators, loaders, and similar heavy machinery is a very important and profitable modern solution in terms of ensuring asset security, efficiently tracking their usage, planning their maintenance, and saving costs. This will be of great benefit to owners operating in the expanding construction and mining sectors in Ethiopia.

Benefits by User Segment

Organizational Advantages

For organizations with vehicle fleets, especially in transportation and logistics, controlling assets and fuel is crucial for profitability. Integrating Vehicle GPS Tracking and GPS Fuel Monitoring systems provides superior oversight.

A single platform combines data from both: GPS tracking detailing vehicle location and movement, and fuel monitoring reporting levels, refueling, and theft alerts. This unified view allows managers to track vehicles, monitor fuel status and usage, verify refueling, and detect theft, leading to improved efficiency and cost savings.

Using these two systems together significantly contributes to a company's operational performance and profitability. The main benefits are as follows:

Reduced Costs:

• Fuel Cost Control: Since the fuel monitoring system provides accurate consumption data, the company can identify and control unnecessary fuel expenses (such as fuel theft, unnecessary speeding, or prolonged idling). The GPS tracker also alerts when the vehicle makes unnecessary detours or deviates from the authorized route, which reduces fuel wastage.

• Maintenance Cost Reduction: Data on fuel usage and driver behavior (obtained from GPS) can indicate potential vehicle damage, allowing for timely maintenance to prevent major breakdowns and costly repairs.

• Operating Costs: Better route planning and control of driver movements save costs by reducing unnecessary distances and working hours.

Benefits by User Segment

Organizational Advantages

Improved Efficiency:
• Better Vehicle Utilization: Having real-time location and fuel information allows knowing which vehicle is closest and ready to perform a particular task.

• Accurate Time Management: Monitoring driver movement and stop times helps in properly utilizing working hours.

• Faster Response: In case of unexpected problems (such as fuel shortage or breakdown), the exact location can be quickly known, enabling faster solutions.

• Better Planning: Data analysis from both systems provides valuable information for future work planning and decision-making.

Enhanced Security:
• Fuel Theft Prevention: Fuel level sensors immediately alert if the fuel in the tank decreases unexpectedly.

• Vehicle Security: If a vehicle is stolen, the GPS tracker accurately shows its location, aiding in recovery. It also provides alerts when the vehicle leaves a designated area (geofencing).

Data-Driven Decision-Making:
• The vast amount of data generated by both systems (regarding travel, speed, stop times, fuel level, fuel consumption, etc.) allows companies to improve their transportation operations based on scientific data. It helps in evaluating driver performance, identifying which vehicles consume more fuel, and making other strategic decisions.

In Ethiopia as well, many commercial organizations, especially logistics, transportation, and construction companies, as well as government agencies, are widely using vehicle GPS tracking and fuel monitoring systems. For example, fuel transport vehicles are required to install these technologies to prevent fuel theft and control their journeys. Information indicates that the Ethiopian Revenues and Customs Authority uses GPS-based tracking systems to monitor cargo and reduce fuel wastage.

Overall, integrating vehicle GPS tracking and GPS fuel monitoring systems within a company not only improves cost control, increases operational efficiency, and ensures security but also enables businesses to make data-driven decisions. This is crucial for success in today's competitive market. These technologies are being widely introduced and used in Ethiopia, playing a significant role in the growth and reliability of businesses.

Our Valued Clients

The trust placed in Sami Automotive Technology by a diverse range of esteemed organizations and individuals across Ethiopia is a cornerstone of our success. We have cultivated strong partnerships with leading entities across various industries, including:

- *Retail & Consumer Goods: Bambis Supermarket (Lewis Retails), Hamiya Food Processing, Novis Supermarket, Shoa Shopping Center.*
- *Printing & Publishing: Awash Print, United Printers, Commercial Printing Press.*
- *Insurance & Finance: Oromia Insurance, Nyala Insurance S.C., Ethiopian Insurance Corporation.*
- *Import export: Muluge PLC*
- *Construction & Infrastructure: J - Plant Construction, Sea Construction, Capital Cement, MIDROC Ethiopia Construction, Ethiopian Roads Authority.*
- *Water & Beverage: Africa Water, Miawa Water, Aqua Addis Water, Ambassador Water, Dashen Brewery, East African Bottling Share Company.*
- *Hospitality: Monarch Hotel, Ramada Hotel, Base Ethiopia Hotel, Hilton Addis Ababa, Sheraton Addis.*
- *Healthcare: Wedassie Diagnosis Center, Addis Hiwot General Hospital.*
- *Non-Governmental Organizations: Selam NGO, World Vision Ethiopia, Save the Children Ethiopia.*
- *Transportation: Buna Bus, Anbessa City Bus Enterprise, private bus operators.*
- *Technology & Software: ETM Software Development PLC, iCog Labs, Zemen Bank (internal technology).*
- *Media: NBC TV, Ethiopian Broadcasting Corporation (EBC).*
- *Cement & Construction Materials: Capital Cement, Mugher Cement Enterprise.*

Furthermore, our solutions are trusted by a wide spectrum of individual owners of automobiles, private cars, trucks, electric vehicles, and specialized machinery across Ethiopia.

These partnerships, along with the potential to serve numerous other organizations in similar sectors, highlight our ability to provide tailored and effective solutions that address the unique needs of our clients, contributing to their enhanced security, streamlined operations, and improved profitability within the Ethiopian market. We are committed to building enduring relationships and fostering mutual success nationwide.

Our Valued Clients

Our solutions are trusted by a wide spectrum of individual owners of automobiles, private cars, trucks, electric vehicles, and specialized machinery across Ethiopia.

HAMIYA
FOOD PROCESSING

Ramada International
HOTELS & RESORTS

MONARCH
PARKVIEW

KAAMPAANII INSHURAANSII OROMIYAA W.A.
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OROMIA INSURANCE COMPANY S.C

from concept to creation
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CONSTRUCTION

SEA
Construction

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Capital cements
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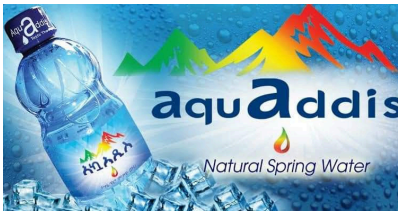
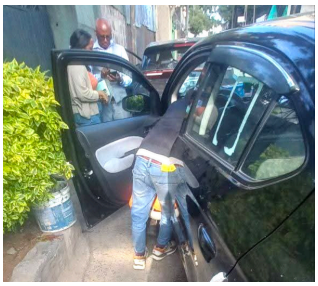
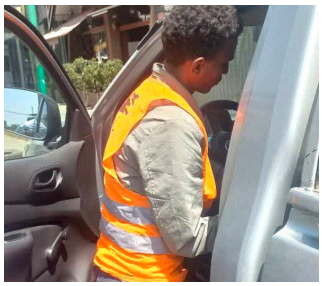


Our Valued Clients

Our solutions are trusted by a wide spectrum of individual owners of automobiles, private cars, trucks, electric vehicles, and specialized machinery across Ethiopia.





Our Commitment

At Sami Automotive Technology, our commitment extends beyond simply providing cutting-edge GPS and fleet management solutions. We are deeply dedicated to the success and growth of our clients in Ethiopia. We understand the unique challenges of the local landscape and are committed to providing reliable, effective, and locally relevant technologies and support.

Our commitment is reflected in

- *Providing Robust and Reliable Hardware: We ensure our GPS tracking devices and systems are built to withstand Ethiopia's challenging road conditions, including dust, heat, and vibration, offering long-term, dependable service.*

- *Offering Detailed and Up-to-Date Maps: We are committed to providing accurate, detailed, and current mapping information that covers not only major cities but also regional and rural areas across Ethiopia, ensuring comprehensive coverage.*

- *Ensuring Uninterrupted Tracking: We understand the importance of continuous monitoring and strive to provide tracking solutions that maintain reliability even in the event of network disruptions, preventing data loss and ensuring consistent oversight.*

- *Delivering Fast and Responsive Technical Support: Our dedicated technical support team, based in Addis Ababa and nearby cities, is committed to providing prompt and effective assistance to resolve any issues, ensuring minimal disruption to your operations.*

Our ultimate commitment is to empower your business with the tools and expertise needed to achieve greater efficiency, security, and profitability. We strive to be more than just a technology provider; we aim to be a trusted partner in your journey towards success in Ethiopia's dynamic economy.

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To explore how Sami Automotive Technology can help you effectively control and manage your fleet with our superior GPS fleet management services and expert advice, we encourage you to contact us today or visit one of our offices.

Certifications and Recognition

SAMI AUTOMOTIVE TECHNOLOGY

NAVIGATING ETHIOPIA'S ROADS WITH PRECISION AND EFFICIENCY

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www.samiautomotivetechnology.com

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